

Independent/Natural Representation

- | | |
|--------------------------------|---------------------------|
| Customized Sales Programs | Headquarter Calls |
| Promotional Programs | Retail Sales Force |
| Demo Coordination | Administrative Support |
| Merchandising | Purchase Order Processing |
| Grand Openings & Anniversaries | Co-op Advertising |



Supermarket/Specialty Representation

- | | |
|---------------------------|---------------------------|
| Headquarter Calls | Administrative Support |
| Merchandising | Demo Coordination |
| Customized Sales Programs | Purchase Order Processing |
| Promotional Programs | |

